



Bensadoun Chair in Retail Management
Bensadoun School of Retail Management
Desautels Faculty of Management, McGill University

Dedicated to shaping the future of retail, the Bensadoun School of Retail Management (BSRM) is the newest unit of McGill University's Desautels Faculty of Management. The Faculty as a whole has 105+ full-time academic staff of which more than 80 are tenured/tenure-track professors. Retail management-oriented research has a lively presence. BSRM offers academic programs at all levels - Bachelor, Masters, PhD, and Executive, and collaborates with industry partners from all over the world. BSRM has a mandate to conduct cutting-edge, integrative research that builds on expertise from across Desautels as well as from other parts of McGill University, such as Computer Science, Engineering, Public Health, Agricultural and Environmental Sciences, Sustainability and Public Policy. BSRM is designed to break down disciplinary barriers, delivering "real time" retail experience in forming the next generation of retail leaders with the tools, knowledge, and skills required to meet the demands of the retail industry today and to help shape its future.

The Bensadoun Chair in Retail Management is an endowed professorship, created to attract to McGill a highly qualified, world-class academic with interest and expertise in teaching and research related to retailing. The Bensadoun Chair will be involved in leading the research initiatives of the BSRM by forging partnerships with academics and other stakeholders, demonstrating an interest in and willingness to foster collaboration with all disciplines that fit into a broad definition of retail – in Desautels Faculty of Management, across McGill, with leading academic institutions around the world, and with industry partners. The Chair is also expected to take a leadership role in creating a shared vision, setting goals, developing and implementing research plans, updating curricular programs, fostering scholarly activity, mentoring junior faculty members, attracting external funding, be involved in efforts to recruit and retain colleagues, and, in general, be an advocate for the school's interests. S/he will also take an active role to mentor and educate students in support of the BSRM's research and teaching endeavours at all levels (undergraduate, Masters and PhD).

Qualifications:

The successful candidate must be a tenured professor in a world-class university in any field of management (Accounting, Finance, Information Systems, Marketing, Operations Management, Organizational Behaviour, Strategy) or a related field (Computer Science, Engineering, Neuroscience, Sociology, Urban Planning). Preference will be given to those who are Full Professors; though we will consider senior Associate Professors as well. Applicants should be already recognized as world-class experts – both in terms of research and teaching – in any facet of retailing (defined in the broadest sense). We are especially interested in research and teaching expertise in retail technology and analytics and their implications for consumers, business, environment and society. Please note that Desautels also offers a Master of Management in Analytics. The chairholder will collaborate with industry practitioners and policy makers to tackle challenges in the retail sector, including digitization, competition, globalization, health and safety as well as issues related to equity, diversity and inclusion.

Application Requirements:

Applicants should upload the following documents (using the [Workday](#) portal):



- signed letter of interest
- curriculum vitae
- research statement
- teaching statement
- service statement
- list of the names of three (3) referees

Make sure you upload all documents with the CV on [Workday](#)

Letters of intent may also be sent directly to:

Prof Saibal Ray, Academic Director
Bensadoun School of Retail Management
Desautels Faculty of Management
McGill University
1001 Sherbrooke Street West
Montreal, Quebec, Canada H3A 1G5

The position will remain open until it is successfully filled.

Questions about the position should be directed to Dr. Rony Chamoun at rony.chamoun@mcgill.ca

Established in 1821, McGill University is an internationally known, research-intensive university. In 2021, it was 31st in the QS University Ranking and has been ranked as the number 1 research university in Canada for 13 years in a row by Maclean's University Rankings (see <http://www.mcgill.ca>). McGill University is in downtown Montreal, which consistently ranks as one of the liveable cities in the world. Offering a unique blend of North American and European culture, Montreal is renowned for its diversity, and has emerged, over recent years, as one of the most vibrant hubs for technological innovation.

McGill University is committed to equity and diversity within its community and values academic rigour and excellence. We welcome and encourage applications from racialized persons/visible minorities, women, Indigenous persons, persons with disabilities, ethnic minorities, and persons of minority sexual orientations and gender identities, as well as from all qualified candidates with the skills and knowledge to engage productively with diverse communities.

At McGill, research that reflects diverse intellectual traditions, methodologies, and modes of dissemination and translation is valued and encouraged. Candidates are invited to demonstrate their research impact both within and across academic disciplines and in other sectors, such as government, communities, or industry.

McGill further recognizes and fairly considers the impact of leaves (e.g., family care or health-related) that may contribute to career interruptions or slowdowns. Candidates are encouraged to signal any leave that affected productivity, or that may have influenced their career path. This information will be considered to ensure the equitable assessment of the candidate's record.

McGill implements an employment equity program and encourages members of designated equity groups to self-identify. It further seeks to ensure the equitable treatment and full inclusion of persons with disabilities by striving for the implementation of universal design principles transversally, across all facets of the University community, and through [accommodation policies and procedures](#). Persons



with disabilities who anticipate needing accommodations for any part of the application process may contact, in confidence, accessibilityrequest.hr@mcgill.ca.

All qualified applicants are encouraged to apply; however, in accordance with Canadian immigration requirements, Canadians and permanent residents will be given priority.