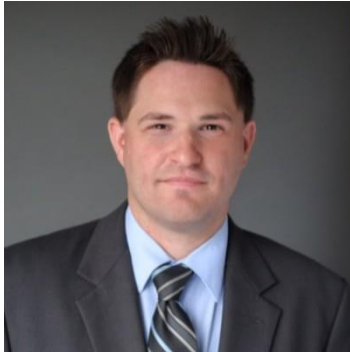


## Meet the 2020 Railway Applications Section Roundtable

This year, we are pleased to present our roundtable discussion on the current market and regulatory environment of rail. We came up with this topic in early March prior to the economic issues caused by COVID-19. Below is an introduction to our four speakers on this subject. If you would like to submit a question or subject, please email [daniel.windle@trin.net](mailto:daniel.windle@trin.net) no later than 9/25/2020.

### *Todd Tranausky – FTR*



Todd Tranausky is FTR's Vice President of Rail and Intermodal. He previously was Argus' North American transportation editor, responsible for overseeing the quality of Argus' existing transportation reports and leading the company's new product development in this area. Before he was promoted in January 2015, he was responsible for editing the weekly Argus Coal Transportation newsletter along with overseeing the Argus Rail Business publication that focuses on rail and shipper dynamics, critical rate data, rail costs, and regulatory and operational issues in the rail industry. Todd also assessed rail and barge rates for the movement of petroleum products for the Argus Petroleum Transportation Report.

A Philadelphia native and diehard Philadelphia sports fan, he graduated from Temple University with dual degrees in history and journalism. Todd has also worked as a sports reporter covering double-A baseball in New Jersey before joining Argus.

FTR is a leader in Transportation Intelligence Services. FTR has served the shipping, trucking, rail, intermodal, equipment, and financial communities for nearly thirty years. You can learn more about FTR by visiting <https://ftrintel.com>.

### *Dan Anderson - TrinityRail*



Dan Anderson is the Vice President of Strategic Marketing and Product Development at TrinityRail. Prior to his current position, he was the Sr. Director of Strategic Marketing, Manager of Market Intelligence, and a Senior Strategic Analyst for TrinityRail having helped establish the Market Intelligence team and has been a key contributor to many other strategic and commercial initiatives.

Dan holds a BA in Economics from the University of Michigan and an MBA from the University of Texas at Dallas. Outside of work, Dan is active in his community as a Commissioner for the Neighborhood Advisory Commission for the City of Carrollton, TX.

TrinityRail simplifies rail transportation by providing a single point of contact for an expansive range of railcar products and services. You can learn more about TrinityRail by visiting <https://www.trinityrail.com>.

*Lee Clair – Transportation and Logistics Advisors, LLC*



Lee Clair is the Managing Partner for Transportation and Logistics Advisors, LLC and is a member of the Business Advisory Council for the Northwestern University Transportation Center. Prior to his time with TandLA, Lee has been a partner for Zubrod Clair & Co., Norbridge Inc, Andersen Consulting, and Mercer Management Consulting.

Lee earned his Bachelor's Degree in Finance and Logistics from University of Maryland, College Park and his MBA in Transportation and Logistics from the University of Minnesota.

Transportation and Logistics Advisors, LLC is a specialty management consulting firm with deep experience in transportation, logistics, and supply chain. You can learn more about Transportation and Logistics Advisors, LLC by visiting <https://www.tandla.net>.

*David Hunt – Oliver Wyman*



David Hunt, a Director in Oliver Wyman's Transportation Practice, focuses on projects involving regulatory and policy analysis, strategic planning, operational improvements, and merger and acquisition activity. Dave is currently the Treasurer of INFORMS, a past Chair of the Railway Applications section, and recipient of the 2017 INFORMS President's Award for his work in founding Pro Bono Analytics.

He earned a B.S. in civil engineering from West Virginia University and a M.S.E. from the Civil Engineering and Operations Research Department at Princeton University.

Oliver Wyman is a management consulting firm that serves a wide range of industries and capabilities. To learn more about Oliver Wyman's Transportation practice visit <https://www.oliverwyman.com/our-expertise/industries/transportation.html>.