



## **ASSISTANT/ASSOCIATE PROFESSOR FACULTY POSITION IN RETAIL MANAGEMENT**

The Bensadoun School of Retail Management (BSRM) at McGill University invites applications for a tenure-track/tenured position at the Assistant/Associate Professor level in the area of retail management. The applicants for the Associate level should have an established research and teaching record, while applicants for the Assistant level should have demonstrated quality research output and teaching excellence. This position is multi-disciplinary and as such open to candidates with diverse scholarly backgrounds. This includes (but is not limited to) the different Management disciplines, such as Accounting, Finance, Information Systems, Marketing, Operations Management, Organizational Behaviour and Strategy, as well as candidates in related fields (e.g., Computer Science, Engineering, Neuroscience, Sociology, Urban Planning). The main criterion is that the research interest of the candidate must fit within the broad area of retailing. In addition, the applicant must also possess a strong methodological background (whether quantitative, qualitative or analytics). The expected start time is August 2019; and the teaching load and salary are competitive. Note that this position possibly might also be eligible for a Tier 2 Canada Research Chair.

BSRM is a newly endowed School that aims to be the world's premier institution dedicated to the future of retail. It is a part of McGill University's Desautels Faculty of Management, which has 80+ tenured/tenure-track professors and 105+ full-time academic staff, several of whom are interested in retail management-oriented research. BSRM plans to offer academic programs at all levels—Bachelor, Masters, PhD and Executive, as well to develop and leverage close connections with industry partners from all over the world. The School is also mandated to perform cutting-edge, integrative research that builds on expertise from across the Faculty, as well as from other parts of the University, such as Neuroscience, Computer Science, Public Health, Architecture, Agricultural and Environmental Sciences, Sustainability and Public Policy. Indeed, McGill is well-known for its research related to Neuroscience and Artificial Intelligence with important applications in the area of retailing.

While the Desautels Faculty of Management is organized by traditional functional areas (e.g., Finance, Marketing, etc.), BSRM intends to break down disciplinary barriers. The goal is to envision and deliver a “real time” retail experience that equips the next generation of retail leaders with the tools, knowledge and skills required to meet the demands of the present retail industry, and above all to help shape its future. The successful candidate will be expected to contribute to the School's research, teaching and outreach goals, while also being affiliated with her/his own area of expertise.

**Qualifications:** A Ph.D. degree in any field of management (i.e. Accounting, Finance, Information Systems, Marketing, Operations Management, Organizational Behaviour, Strategy) or a related field (e.g., Computer Science, Engineering, NeuroScience, Sociology,



Urban Planning) is required. Applicants need to demonstrate potential for research and teaching excellence in aspects related to any facet of retailing (defined in its broadest sense), including topics such as online retailing, omni-channel retailing, retail pricing, retail atmospherics etc. BSRM is particularly interested in candidates with novel and integrative research programs and strong methodology expertise (quantitative and/or qualitative). The appointed individual will be expected to collaborate with industry practitioners and policy makers to tackle some of the challenges faced by the retail sector, including digitization, competition and globalization. Moreover, we are also interested in understanding how the retail sector can be used to address the grand challenges facing the world and enable sustainable consumption and healthier societies.

McGill University is located in downtown Montreal, which consistently ranks as one of the most livable cities in the world. Offering a unique blend of North American and European culture, Montreal is renowned for its diversity, and has emerged, over recent years, as one of the most vibrant hubs for technological innovation.

**Application:** The application deadline is 31<sup>st</sup> October 2018. Applications should include: (1) a cover letter briefly outlining research and teaching interests and how they are related to retailing; (2) an up-to-date curriculum vitae; (3) sample research papers; (4) documentation of teaching effectiveness, if available, and (5) a list of four references and their contact information. Applicants should submit their application package online at <https://mcgill.ca/desautels/jobs/tenure-track/bensadoun-school-retail-management-faculty-recruitment>. Queries about this position can be addressed to the Academic Director of BSRM, Prof. Saibal Ray at [bsrm@mcgill.ca](mailto:bsrm@mcgill.ca).

*McGill University is committed to equity in employment and diversity. All qualified applicants are encouraged to apply; however, Canadians and permanent residents will be given priority.*